

LH

Q

LUXURY
HOME
QUARTERLY



PLUS

REGIONAL FOCUS
TAHOE/TRUCKEE

*CATCH CABIN FEVER IN
LAKE TAHOE'S
LUXURY COMMUNITY*

*VERTEX BY
KARIM RASHID*

*DESIGNER SHOWCASE:
LINDA MCDUGALD
DESIGN*

*ALSO:
DUGALLY OBERFELD
WHIPPLE RUSSELL ARCHITECTS
SWABACK PARTNERS PLLC*

LIVING ON THE EDGE

*Stepping out of our comfort zone
into unconventional designs*



Wye River Project

Location: Queen's Town, MD
Completed: 2010

pyramid-builders.com



02

Pyramid Builders

HIGHLY DETAILED, ARCHITECTURALLY-DESIGNED HOMES ARE TRADEMARKS OF THESE LUXURY ARTISANS

by Tara Imperatore

“I think a lot of it had to do with my personality,” says Bret Anderson when asked why he chose to build custom luxury homes. “I gravitate toward things that are done well, which was a natural fit for the high-end residential market. I also have a strong interest in design, so you bring those two things together and it was a niche that made the most sense.”

Growing up, Anderson was inspired by a family member in the industry, and went on to work his way through business school doing construction. He launched Pyramid Builders in 1985 and has since received numerous awards for architecture and building excellence in the Annapolis, MD area. “I attribute the majority of my success to the passion I had to simply build a strong business in anything,” says Anderson. “I envisioned that we’d want to be able to construct things at an extremely high standard level, but I was motivated from day one to build a real business that has continuance and performs well on a regular basis.”

Ensuring that a vision is realized from inception to planning, to project management and construction, Pyramid is with its clients every step of the way. On any given project the company could be working to actualize a design idea by a home owner, interior designer or architect, so the company finds it is essential to establish close relationships with those in collaboration. “At the end of the day you can only draw or detail things to a certain extent. It really is the builder’s role to understand the intent of the design and work through the elements to make each piece as successful as it can be.”

Pyramid Builders specializes in one-of-a-kind, architecturally-designed homes ranging in style from contemporary to traditional to cottage estates. A full staff of skilled craftsmen helps Pyramid achieve consistently beautiful and intricately detailed results on each project. “I think what makes us unique is having our own in-house capability, which allows us to not be dependent upon others to reach a predictable outcome,” Anderson says. Carpenters, excavators, tile setters, masons, stucco workers and painters are all on hand to lend their expertise and make any design dream a reality.

The office headquarters even contains a complete millwork and finish facility. Here, professional woodworkers manufacture custom paneling, moldings, built-ins, interior and exterior trim and any other element needed to put customized

01
The living room features a cast limestone fireplace from Europe.

02
Over-grouted stone, reclaimed roughsawn wideplank floors and ceiling treatments complement the stained mahogany trim work in the breakfast area.

03
With views of the lake, the outdoor entertaining space overlooks the terrace pool and poolhouse.



Wye River Project

Surrounded by rolling farm land and picturesque views of the Wye River running into the Chesapeake Bay sits a 10,000-square-foot custom home by Pyramid Builders. Old-World architecture inspired the design, which also features European influences. The company's in-house artisans did the specialized stone work seen in the carved stone entry way, fireplaces, crown molding and exterior Cornish work. An entertaining area on the exterior encompasses another 7,000 square feet of covered verandas, large pool with stone patio and pool house adjoining to tennis courts. Interior designer Frederike Hecht warmed up the spaces with cozy leather furniture and neutral shades of cream and brown. Rustic components balance with the decor in the wide plank salvaged hard pine floors, stained Douglas fir woodwork, specialized patina finish on the walls, and distressed Habersham cabinetry. The pristine 12-acre lot is complete with two horse pastures, a barn, stables and private dock leading out to the water.

finishing touches on a home. And just because a job is finished does not mean Pyramid is done giving individual care and attention to it. With the Exclusive Home Services program, maintenance and repair will continue for the life of the home whenever the owner needs assistance.

It is also not uncommon for the company's dedicated team to return to a client's residence and work on any additional specialized projects. "We have a procedure for leading our projects from meeting a client through the courtship of explaining to them who we are and why we're the best company for their job, through the estimating and implementation," says Anderson. "The way we see building is way more than assembling pieces of wood or concrete; it is a very in-depth, involved process."

For Anderson, building a "real" business meant not only being accomplished, but having the opportunity to leave behind a legacy. "The family

member who inspired me owned a very small business centered around one person. I recognized how hard someone can work their entire life and not have anything that continues on," Anderson says. As president, he is overseeing a staff that is big enough to efficiently execute expansive estate homes, but small enough to maintain personal relationships with each and every client. "How we measure the outcome is by our clients' satisfaction and how much they enjoyed the process. A home is one of the largest purchases someone will make in their lifetime, and we make sure it is a memorable event." ■

A MESSAGE FROM COOK ELECTRIC

Established in 1988, Cook Electric Inc. is celebrating its 25th year of serving the Maryland area. Providing the highest quality electrical work to our commercial, residential and service customers has always been our top priority. Cook Electric enjoys a great working relationship with Pyramid Builders and wishes them great success in the future.





Wiring:
Cat 5 Cable | Marina | Pier
Pool | Spa | Structured

Lighting:
Dimmers | Energy Efficient
Relamping | Landscape | Recessed

Electrical Repairs | Free Estimates
Generators and Much More!

2130 Renard Court
Annapolis, MD 21401
800.966.8812 | 410.266.9040

CookElectric.biz